



PRESS RELEASE

QBE APPOINTS GENERAL MANAGERS TO DRIVE EXPANSION ACROSS THE UK AND IRELAND

London, 15 April 2010

Specialist business insurer QBE today announces the appointment of two Regional Business Heads to manage the ongoing development of its UK National underwriting network. Elliot Miller will head up Ireland, Scotland and the North and Pat Wood will take responsibility for Wales, the Midlands and Southern England.

Elliot and Pat will work with their local offices in each region to ensure that QBE's products and services continue to meet the needs of brokers and clients. This new structure is part of the ongoing drive to build and extend QBE's regional proposition.

Elliot Miller who will cover the regional offices of Glasgow, Manchester, Leeds and Dublin, has extensive commercial insurance experience, having worked with General Accident, Norwich Union and ITT London & Edinburgh for 12 years before he was appointed Director of DA Constable Syndicate Ltd in 2000 and then Commercial Manager of QBE's Glasgow office in 2007. In this role, Elliot was responsible for driving QBE's growing presence in Scotland and in two years introduced new QBE product lines, trebled staff levels and doubled GWP

Pat Wood, who will head up Birmingham, Stafford, Chelmsford and Bristol, began his career with Sun Alliance in Manchester and after time with AGF and AXA as a Senior Underwriter joined QBE's operation in Manchester in 1997. Pat was promoted to Commercial Manager of the Leeds office in 2007 and led the successful expansion of QBE's Yorkshire and North East offering quadrupling the size of the team and the GWP.

Terry Whittaker, Managing Director for QBE European Operations' Distribution Division, commented: "These appointments are part of our strategy to ensure we further enhance QBE's regional offering to brokers and clients alike. We are dedicated to building on our regional network and committed to finding ways to ensure our service continues to be market leading. Elliot Miller and Pat Wood will play a key role in co-ordinating this strategy across the regions."



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For further information please contact:

Sandra Villanueva, QBE European Operations
Tel: +44 20 7105 4428; email sandra.villanueva@uk.qbe.com

Samantha Whiteley, Haggie Financial
Tel: + 44 20 7417 8989; email Samantha.Whiteley@haggie.co.uk

Henny Breakwell, Haggie Financial
Tel: +44 20 7417 8989 email: Henny.Breakwell@haggie.co.uk

Notes to editors

About QBE

QBE Insurance Group is Standard & Poor's 'A+' rated and is one of the world's leading international insurers and reinsurers, headquartered in Sydney, Australia. We operate out of 47 countries across the globe, with a presence in all key insurance markets, and are lead underwriters within our chosen markets, setting rates and conditions. For the year ended 31 December 2009, the company underwrote gross written premium totalling £7,241.86 million and held shareholders' funds of £5,670.07 million.

QBE's European Operations, which accounts for 35% of QBE Group turnover, is a leading specialist in London market and European commercial lines business. Active in both the Lloyd's and company market, QBE offers considerable diversity to the broking community, via four product-focused underwriting divisions – casualty & motor, property, marine & energy, reinsurance & specialist - all operations have the ability to write on both Lloyd's and company market paper.

QBE is proud to be the Official Insurance Partner of the Guinness Premiership and England Rugby. Our partnerships with two elite properties in the sport will allow QBE's brand to continue to develop and business to grow.

